

Sunsail Flotilla Holidays Price List 2011

Sailing in good company



Social Sailing



Breathtaking Locations



Experienced Staff



World-Class Yachts

Your Sunsail Price List!

Enclosed is detailed pricing for our Worldwide Flotilla Sailing holidays. Sunsail offers you more choice than any other charter company, with over 800 yachts based in 30 locations and with 30 Flotilla routes there are plenty of destinations to choose from as well as yachts.

We also have a wide selection of additional holiday extras for you to choose from in order to make your holiday the perfect one, whether it is pre-provisioning your boat with food and beverage, adding water toys such as kayaks and dinghies or just help with flights, we are here to help and can tailor your holiday just the way you want it. For full details of extras, please call one of our team or visit our website at www.sunsail.co.uk.

The prices in this brochure are guide prices and are correct at time of print, the latest pricing and special offers can be found on our website, where you can get a detailed quote. If you have any questions or would like to book one of our outstanding sailing holidays, then please call a member of our sales team or go online at www.sunsail.co.uk.

The world is 70% water and with Sunsail you get 100% fun!

UK 1 Week Flotillas - The Solent

	THE SOLENT FLOTILLA PRICES 1 WEEK Prices are per person per week Excluding Flights & Transfers											
	Departure Dates											
		Nov to Mar	Apr & Oct	Aug	Sep	May to Jul						
	People		Price	s in GB	P (£)							
MONOHULLS												
NEW Sunsail F40	Boat Only	1365	2225	2390	2645	2900						



Ionian Greece 1 Week Flotillas - Vounaki, Kefalonia & Kalamos

					FLOTIL son per we				sfers				
						C	Pepartu	re Date	5				
		17 Apr to 24 Apr	1 May to 15 May	22 May	29 May	5 Jun to 12 Jun	19 Jun to 3 Jul	10 Jul to 14 Aug	21 Aug	28 Aug to 11 Sep	18 Sep to 25 Sep	2 Oct to 9 Oct	16 Oct to 23 Oct
	People					P	rices in	GBP (£)				
YACHTS - Yachts ar	e 3 years d	old and ov		irst charte									
MONOHULLS													
	2	829	809	949	1029	919	959	1339	1179	1019	899	809	899
Sunsail 32i	3	669	659	759	849	729	769	1089	979	819	729	629	729
	4	569	559	629	719	609	649	929	839	679	619	519	619
	3	759	749	879	959	849	889	1259	1109	949	839	739	839
Sunsail Oceanis 343	4	639	629	719	809	699	739	1049	939	779	699	599	699
	5	569	549	629	719	609	639	929	839	679	609	509	609
0 11.001	3	899	889	1049	1129	1019	1059	1479	1299	1129	989	889	989
Sunsail 36i Sunsail Oceanis 373	4	739	729	849	939	829	859	1219	1079	919	809	709	809
Sunsan Oceanis 373	5	649	639	729	819	709	749	1059	949	789	709	609	709
	3	979	969	1149	1239	1129	1159	1629	1409	1249	1089	989	1089
Sunsail 39 Sunsail Oceanis 393	4	799	789	929	1019	899	939	1329	1169	1009	879	779	879
Sunsan Oceanis 393	5	699	679	789	879	769	809	1149	1019	859	759	659	759



Ionian Greece 2 Week Flotillas - Paxos & Ithaca

		Pri	IONI, ces are pe		P TILLA I er week IN							
						Depo	arture C	Pates				
		17 Apr to 24 Apr	1 May to 15 May	22 May	29 May	5 Jun to 12 Jun	19 Jun to 3 Jul	10 Jul to 14 Aug	21 Aug to 11 Sep	18 Sep to 25 Sep	2 Oct to 9 Oct	16 Oct to 23 Oct
	People					Price	s in GB	3P (£)				
YACHTS - Yachts	are 3 ye	ars old d	and over	from fir	st charte	er date*						
MONOHULLS												
	2	1229	1219	1449	1459	1419	1459	1989	1559	1359	1269	1119
Sunsail 32i	3	969	959	1119	1139	1099	1139	1569	1199	1049	969	819
	4	789	779	909	919	879	919	1289	969	859	769	619
	3	1119	1109	1319	1339	1299	1339	1849	1419	1239	1149	999
Sunsail Oceanis 343	4	909	899	1059	1069	1029	1069	1499	1129	989	909	759
	5	779	769	899	909	869	909	1279	959	849	759	609
0	3	1349	1339	1609	1619	1589	1619	2229	1739	1499	1409	1259
Sunsail 36i Sunsail Oceanis 373	4	1079	1069	1269	1289	1249	1289	1779	1369	1189	1099	949
Gunsan Godallis 575	5	919	909	1069	1079	1049	1079	1509	1149	999	919	769
0 11.001	3	1479	1469	1789	1799	1759	1799	2469	1929	1659	1569	1419
Sunsail 39i Sunsail Oceanis 393	4	1179	1169	1409	1419	1379	1419	1959	1519	1309	1219	1069
Gunsan Oceanis 555	5	999	989	1179	1189	1149	1189	1659	1259	1099	1009	859





Greece 1 Week Flotillas - Epidavros (child booking discount not available on boat only)

	DNNESE e per boat p		xcluding F	lights & Tr	ansfers							
		Departure Dates 30 Apr 21 May 2 Jul 20 Aug 17 Sep to to to to to to 14 May 2 Jul 13 Aug 10 Sep 22 Oc										
		14 May 2 Jul 13 Aug 10 Sep 22 Oct Prices in GBP (£) Content Content <thcontent< th=""> <thcontent< th=""> <thcon< th=""></thcon<></thcontent<></thcontent<>										
		e 3 years old and over from first charter date*										
YACHTS - Yachts	are 3 yea	ars old c				er date*						
YACHTS - Yachts MONOHULLS	are 3 yea	ars old d				er date*						
	<i>are 3 yea</i> Boat Only	ars old o				er <i>date*</i> 1680						
MONOHULLS			and over	from fir	st charte							

Sporades Greece 1 Week Flotillas - Milina

				S FLOT							
					C	Pepartu	re Date	5			
		13 May	20 May	27 May	3 Jun to 10 Jun	17 Jun to 1 Jul	8 Jul to 12 Aug	19 Aug	26 Aug to 9 Sep	16 Sep to 23 Sep	30 Sep
	People				P	rices in	GBP (£)			
YACHTS - Yachts	are 3 ye	ars old d	and over		st charte	er date*					
MONOHULLS											
	2	839	1039	1129	1019	1049	1379	1209	1049	929	829
Sunsail 32i	3	679	829	919	809	839	1119	999	839	749	649
	4	579	689	779	659	699	949	859	699	629	529
	3	749	929	1019	909	949	1249	1109	949	839	739
Sunsail Oceanis 343	4	629	769	849	739	779	1049	939	779	699	599
	5	559	669	749	639	679	929	839	679	609	509
	3	889	1119	1209	1089	1129	1479	1289	1129	989	889
Sunsail Oceanis 373	4	729	909	989	879	919	1219	1079	919	809	709
	5	639	779	859	749	789	1059	949	789	709	609
	3	969	1229	1319	1209	1239	1619	1409	1239	1079	989
Sunsail 39i	4	789	989	1079	969	999	1319	1159	999	879	779
	5	689	849	929	819	859	1149	1019	859	759	659



Sporades Greece 2 Week Flotillas - Pelagos & Trikeri

•								~	
				FILLA P eek INCLU					
				C	Pepartu	re Date			
		13 May	20 May	27 May	3 Jun to 10 Jun	17 Jun to 1 Jul	8 Jul to 12 Aug	19 Aug to 9 Sep	16 Sep to 23 Sep
	People			P	rices in	GBP (£)		
YACHTS - Yachts	are 3 yea	ars old d	and over	from fir	st charte	er date*			
MONOHULLS									
	2	1269	1609	1619	1579	1619	2049	1609	1399
Sunsail 323	3	989	1239	1249	1219	1249	1619	1239	1089
	4	809	999	1009	969	1009	1319	999	879
	3	1109	1419	1429	1389	1429	1839	1419	1229
Sunsail Oceanis 343	4	899	1129	1139	1099	1139	1489	1129	989
	5	769	959	969	929	969	1279	959	849
Sunsail 36i	3	1339	1729	1739	1699	1739	2219	1729	1489
Sunsail 361 Sunsail Oceanis 373	4	1069	1359	1379	1339	1379	1769	1359	1179
ounour o ocariis oro	5	909	1139	1159	1119	1159	1509	1139	999
Sunsail 39	3	1469	1919	1929	1899	1929	2459	1919	1649
Sunsail 39 Sunsail Oceanis 393	4	1169	1509	1519	1479	1519	1949	1509	1299
ounour o ocariis 000	5	989	1259	1269	1229	1269	1649	1259	1099



*Upgrade to a Premier Yacht (Less than 3 years ald) up to 35 ft - £130 & 36 - 43 ft - £195



Turkey 1 Week Flotillas - Dorian & Göcek

	TURKEY FLOTILLA PRICES 1 WEEK Prices are per person per week INCLUDING Flights & Transfers												
						2epartu	re Date:	5					
		30 Apr to 14 May	21 May	28 May	4 Jun to 11 Jun	18 Jun to 2 Jul	9 Jul to 13 Aug	20 Aug	27 Aug to 24 Sep	1 Oct to 8 Oct	15 Oct to 22 Oct		
	People				P	rices in	GBP (#	≘)					
YACHTS - Yachts	are 3 yea	ars old a	nd over a	from firs	t charter	date*							
MONOHULLS													
Cumonil 00i	2	859	989	1079	959	999	1349	1249	1079	979	1079		
Sunsail 32i Sunsail 33i	3	699	789	879	769	799	1109	1029	869	759	869		
Sunsan SSI	4	589	659	749	629	669	949	889	719	619	719		
	3	759	869	959	839	879	1219	1119	959	849	959		
Sunsail Oceanis 343	4	639	719	809	689	729	1019	959	789	689	789		
	5	559	629	719	599	639	909	849	689	579	689		
0	3	909	1059	1149	1029	1069	1449	1329	1169	1059	1169		
Sunsail 36i Sunsail Oceanis 373	4	749	859	949	829	869	1199	1109	939	839	939		
Sunsan Oceanis 373	5	659	739	829	719	749	1049	979	809	709	809		
0	3	989	1159	1249	1129	1169	1589	1449	1279	1179	1279		
Sunsail 39i Sunsail 39	4	809	939	1029	909	949	1299	1199	1029	929	1029		
Sulisali 59	5	699	799	889	779	819	1129	1049	879	779	879		



Turkey 1 Week Flotillas - Turgutreis North & Turgutreis South

			TURKE' are per pe					fers			
						2epartu	re Date:	5			
		5 May to 19 May	26 May	2 Jun	9 Jun to 16 Jun	23 Jun to 7 Jul	14 Jul to 18 Aug	25 Aug	1 Sep to 29 Sep	6 Oct to 13 Oct	20 Oct to 27 Oct
	People				P	rices in	GBP (#])			
YACHTS - Yachts	are 3 yea	ars old a	nd over	from firs	t charter	date*					
MONOHULLS											
0	2	859	989	1079	959	999	1349	1249	1079	979	1079
Sunsail 32i Sunsail 33i	3	699	789	879	769	799	1109	1029	869	759	869
Gunsan oor	4	589	659	749	629	669	949	889	719	619	719
	3	759	869	959	839	879	1219	1119	959	849	959
Sunsail Oceanis 343	4	639	719	809	689	729	1019	959	789	689	789
	5	559	629	719	599	639	909	849	689	579	689
0	3	909	1059	1149	1029	1069	1449	1329	1169	1059	1169
Sunsail 36i Sunsail Oceanis 373	4	749	859	949	829	869	1199	1109	939	839	939
Gunsan Godallis 575	5	659	739	829	719	749	1049	979	809	709	809
0	3	989	1159	1249	1129	1169	1589	1449	1279	1179	1279
Sunsail 39i Sunsail 39	4	809	939	1029	909	949	1299	1199	1029	929	1029
Sullsall 33	5	699	799	889	779	819	1129	1049	879	779	879







Turkey 2 Week Flotillas - Turgutreis North & South, 2 Country, Orhaniye & Kas

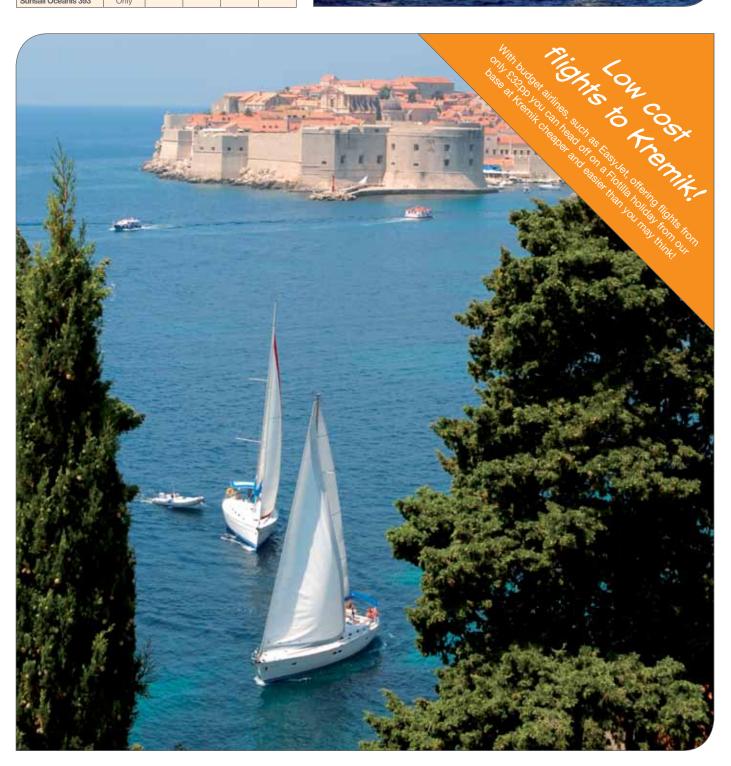
Prices in GBP (£)			Sunsail 32i Sunsail 33i		Sun	sail Oceanis	343	Sun	Sunsail 36i sail Oceanis	373		Sunsail 39i Sunsail 39	
			People			People			People			People	
Flotilla	Date												
Orhaniye, 2 Country & Turgutreis	30 Apr	1299	1009	829	1119	909	779	1379	1099	929	1509	1199	1019
Turgutreis & Kas	7 May	1299	1009	829	1119	909	779	1379	1099	929	1509	1199	1019
Orhaniye, 2 Country & Turgutreis	14 May	1299	1009	829	1119	909	779	1379	1099	929	1509	1199	1019
Turgutreis & Kas	21 May	1509	1169	949	1299	1049	889	1619	1279	1079	1799	1409	1179
Orhaniye, 2 Country & Turgutreis	28 May	1519	1179	959	1319	1059	899	1629	1289	1089	1809	1429	1199
Turgutreis & Kas	4 Jun	1479	1149	919	1279	1019	859	1589	1259	1049	1769	1389	1159
Orhaniye, 2 Country & Turgutreis	11 Jun	1479	1149	919	1279	1019	859	1589	1259	1049	1769	1389	1159
Turgutreis & Kas	18 Jun	1519	1179	959	1319	1059	899	1629	1289	1089	1809	1429	1199
Orhaniye, 2 Country & Turgutreis	25 Jun	1519	1179	959	1319	1059	899	1629	1289	1089	1809	1429	1199
Turgutreis & Kas	2 Jul	1519	1179	959	1319	1059	899	1629	1289	1089	1809	1429	1199
Orhaniye, 2 Country & Turgutreis	9 Jul	2009	1589	1299	1769	1439	1239	2159	1739	1479	2399	1909	1619
Turgutreis & Kas	16 Jul	2009	1589	1299	1769	1439	1239	2159	1739	1479	2399	1909	1619
Orhaniye, 2 Country & Turgutreis	23 Jul	2009	1589	1299	1769	1439	1239	2159	1739	1479	2399	1909	1619
Turgutreis & Kas	30 Jul	2009	1589	1299	1769	1439	1239	2159	1739	1479	2399	1909	1619
Orhaniye, 2 Country & Turgutreis	6 Aug	2009	1589	1299	1769	1439	1239	2159	1739	1479	2399	1909	1619
Turgutreis & Kas	13 Aug	2009	1589	1299	1769	1439	1239	2159	1739	1479	2399	1909	1619
Orhaniye, 2 Country & Turgutreis	20 Aug	1659	1279	1029	1429	1139	969	1779	1409	1179	1979	1559	1299
Turgutreis & Kas	27 Aug	1659	1279	1029	1429	1139	969	1779	1409	1179	1979	1559	1299
Orhaniey, 2 Country & Turgutreis	03 Sep	1659	1279	1029	1429	1139	969	1779	1409	1179	1979	1559	1299
Turgutreis & Kas	10 Sep	1659	1279	1029	1429	1139	969	1779	1409	1179	1979	1559	1299
Orhaniey, 2 Country & Turgutreis	17 Sep	1659	1279	1029	1429	1139	969	1779	1409	1179	1979	1559	1299
Turgutreis & Kas	24 Sep	1659	1279	1029	1429	1139	969	1779	1409	1179	1979	1559	1299
Orhaniye, 2 Country & Turgutreis	1 Oct	1569	1189	939	1339	1049	879	1689	1319	1089	1899	1469	1209
Turgutreis & Kas	8 Oct	1569	1189	939	1339	1049	879	1689	1319	1089	1899	1469	1209
Orhaniye, 2 Country & Turgutreis	15 Oct	1569	1189	939	1339	1049	879	1689	1319	1089	1899	1469	1209

*Upgrade to a Premier Yacht (Less than 3 years old) up to 35 ft - £130 & 36 - 43 ft - £195

Croatia 1 Week Flotillas - Kornati & Kremik North & Kremik South (child booking discount not available on boat only)

<i>CROATI.</i> Prices are per					5
			Departu	re Date:	5
		07 May to 02 Jun	9 Jul to 13 Aug	20 Aug to 24 Sep	1 Oct
		F	rices in	GBP (#	≘)
YACHTS - Yachts ar	re 3 years	old & ove	er from fi	rst charte	er date*
MONOHULLS					
Sunsail 32i Sunsail 323	Boat Only	1415	1975	1590	1205
Sunsail Oceanis 343	Boat Only	1695	2360	1870	1415
Sunsail Oceanis 373	Boat Only	2010	2850	2255	1695
Sunsail 39 Sunsail Oceanis 393	Boat Only	2290	3235	2570	1905







Croatia 1 Week Flotillas - Ruza

							WEEK hts & Trans	fers			
						Departu	re Date:	5			
		1 May to 8 May	15 May	22 May	29 May	5 Jun to 12 Jun	19 Jun to 3 Jul	10 Jul to 14 Aug	21 Aug	28 Aug to 25 Sep	2 Oct
	People				P	Prices in	GBP (#])			
YACHTS - Yachts	are 3 yea	ars old a	nd over :		t charter	date*					
MONOHULLS											
	2	719	959	999	1089	989	1009	1419	1219	1059	859
Sunsail Oceanis 323	3	529	769	799	889	789	819	1149	1009	849	699
	4	409	639	669	759	659	679	979	869	709	589
	3	579	809	849	939	839	869	1219	1069	899	739
Sunsail Oceanis 343	4	439	679	709	789	689	719	1029	909	749	619
	5	359	599	619	709	609	629	909	819	649	549
	3	709	949	999	1089	989	1009	1409	1219	1059	859
Sunsail 36i	4	539	779	819	899	799	829	1169	1029	859	709
	5	439	679	709	789	689	719	1029	909	749	619
	3	799	1039	1089	1179	1079	1109	1549	1319	1159	929
Sunsail 39	4	609	849	889	969	879	899	1269	1099	939	759
	5	489	729	759	849	749	779	1099	969	809	659



Croatia 2 Week Flotillas - Dubrovnik

	CROATIA FLOTILLA PRICES 2 WEEK Prices are per person per week INCLUDING Flights & Transfers												
				Depo	arture C	Pates							
		1 May to 8 May	15 May to 22 May	29 May to 5 Jun	12 Jun to 19 Jun	26 Jun to 3 Jul	10 Jul to 14 Aug	21 Aug to 11 Sep					
	People			Price	s in GB	P (£)							
YACHTS - Yachts	are 3 yea	ars old a	nd over a	from firs	t charter	date*							
MONOHULLS													
	3	979	1209	1289	1259	1289	1779	1339					
Sunsail Oceanis 343	4	739	979	1039	1009	1039	1449	1069					
	5	599	829	889	859	889	1249	909					
0	3	1209	1439	1539	1509	1539	2109	1599					
Sunsail 36i Sunsail Oceanis 373	4	909	1149	1219	1199	1219	1689	1269					
Sullsall Oceanis 575	5	739	969	1029	1009	1029	1439	1069					
	3	1359	1589	1699	1669	1699	2329	1779					
Sunsail 39	4	1019	1259	1339	1319	1339	1859	1399					
	5	829	1059	1129	1109	1129	1579	1169					



*Upgrade to a Premier Yacht (Less than 3 years old) up to 35 ft - £130 & 36 - 43 ft - £195

Caribbean 1 Week Flotillas - BVI

BVI FLOTILLA PRICES 1 WEEK Prices are per person per week INCLUDING Flights & Transfers											
			Departure Dates								
		7 Jan to 28 Jan	4 Feb to 4 Mar	11 Mar to 25 Mar	1 Apr to 8 Apr	15 Apr to 22 Apr	29 Apr to 19 Aug	26 Aug to 7 Oct	14 Oct to 9 Dec	16 Dec to 23 Dec	30 Dec
	People					rices in					
YACHTS - Yachts are 3 years old and over from first charter date*											
MONOHULLS											
	2	1479	1679	1779	2179	1779	1479	1319	1539	2029	1479
Sunsail Oceanis 323	3	1269	1419	1499	1899	1499	1269	1159	1319	1729	1269
	4	1129	1249	1299	1699	1299	1129	1049	1169	1529	1129
	3	1289	1439	1519	1919	1519	1289	1169	1329	1759	1289
Sunsail Oceanis 343	4	1149	1259	1319	1719	1319	1149	1049	1179	1549	1149
	5	1059	1149	1199	1599	1199	1059	989	1089	1419	1059
Sunsail 36i	3	1409	1599	1689	2089	1689	1409	1269	1469	1939	1409
Sunsail 361 Sunsail 373	4	1239	1379	1449	1849	1449	1239	1129	1279	1679	1239
Sunsun 970	5	1129	1249	1299	1699	1299	1129	1049	1169	1529	1129
	3	1479	1689	1789	2189	1789	1479	1319	1549	2039	1479
Sunsail 393	4	1289	1449	1519	1919	1519	1289	1169	1339	1759	1289
	5	1179	1299	1359	1759	1359	1179	1079	1209	1589	1179

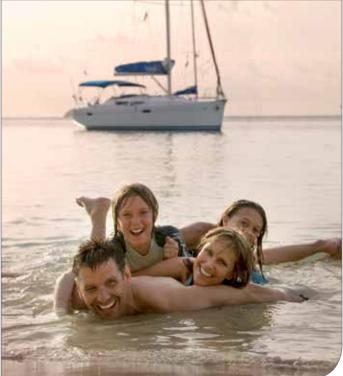


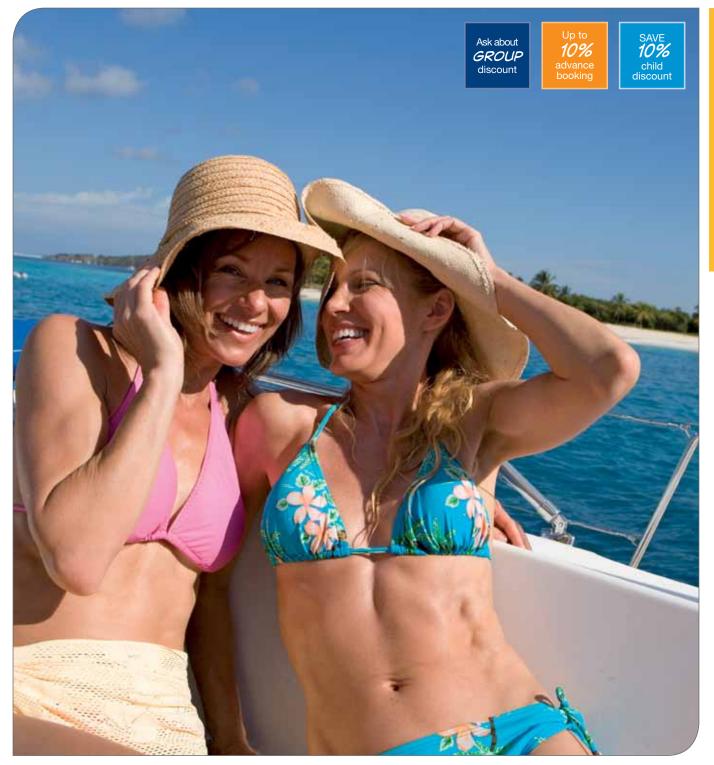
Caribbean 2 Week Flotillas - BVI

BVI FLOTILLA PRICES 2 WEEK Prices are per person per week INCLUDING Flights & Transfers											
Departure Dates											
		14 Jan to 28 Jan	11 Feb to 25 Feb	11 Mar to 25 Mar	8 Apr	22 Apr	6 May to 12 Aug	26 Aug to 7 Oct	21 Oct to 2 Dec	16 Dec	30 Dec
	People					rices in					
YACHTS - Yachts	YACHTS - Yachts are 3 years old and over from first charter date*										
MONOHULLS											
	2	2039	2379	2549	2949	2549	2039	1769	2149	3039	2039
Sunsail Oceanis 323	3	1679	1929	2059	2459	2059	1679	1479	1759	2519	1679
	4	1439	1629	1719	2119	1719	1439	1289	1499	2169	1439
	3	1709	1959	2099	2499	2099	1709	1499	1779	2559	1709
Sunsail Oceanis 343	4	1459	1649	1749	2149	1749	1459	1299	1519	2199	1459
	5	1309	1459	1539	1939	1539	1309	1179	1359	1979	1309
0	3	1909	2229	2389	2789	2389	1909	1659	2009	2859	1909
Sunsail 36i Sunsail 373	4	1609	1849	1969	2369	1969	1609	1429	1689	2429	1609
Sulisali 575	5	1429	1619	1719	2119	1719	1429	1279	1489	2159	1429
	3	2029	2379	2559	2959	2559	2029	1749	2139	3039	2029
Sunsail 393	4	1699	1969	2099	2499	2099	1699	1489	1779	2559	1699
	5	1499	1719	1819	2219	1819	1499	1339	1569	2269	1499









Caribbean 2 Week Flotillas - St Vincent (child booking discount not available on boat only)

St VINCENT FLOTILLA PRICES 2 WEEK Prices are per boat per week Excluding Flights & Transfers							
			Ĺ	Pepartu	re Date	5	
		7 Jan to 21 Jan	4 Feb to 15 Apr	29 Apr to 12 Aug	26 Aug to 23 Sep	14 Oct to 9 Dec	23 Dec
	Prices in GBP (£)						
	are 3 yea						
MONOHULLS							
Sunsail 36i	Boat Only	4518	5733	4315	3505	4855	6678
Sunsail 39i	Boat Only	4990	6340	4720	3843	5395	7353



*Upgrade to a Premier Yacht (Less than 3 years old) up to 35 ft - £130 & 36 - 43 ft - £195

Holiday Services and Important Extras





SAVE 10% child discount

Advanced Booking Discount

When booking 6 months in advance save 5% in high season & 10% low season. High season is applicable to departures in school holidays including Christmas, Easter and Bank Holidays as deemed by Sunsail.

Group Discount

Child Discount



Food and Drinks Packages - prices from £17 per boat

Choose from our food and drinks options to make your arrival run smoothly. These packages can be pre-booked and pre-paid so all you need to do is arrive on your yacht and have the convenience of a fully stocked fridge. Call our sales team on 02392 22 23 33 or visit sunsail.co.uk/foodanddrink for full details

Travel Insurance - You must not travel without it!

Adequate and valid travel insurance is compulsory for all Sunsail bookings and it is a condition of accepting your booking that you agree you will have obtained adequate and valid travel insurance for your booking by the date of departure.

Sunsail offer a comprehensive tailored personal travel insurance policy to ensure when you're on holiday you have complete piece of mind. We have created a policy with Europ Assistance that our teams around the world are familiar with should the unexpected arise. Benefits under our policy are underwritten by Europ Assistance Holding Irish Branch of 79 Merrion Square, Dublin 2, Ireland. Europ Assistance is authorised and regulated by the Financial Services Authority and are subject to the laws in England and Wales. If you do not take cover under our policy you must provide Sunsail with details of your Insurance cover as soon as possible. Clients in breach of this condition will be responsible for personally covering any loss suffered. It is a fundamental term of this contract that you are required to have appropriate and adequate travel insurance for your chosen holiday.



Policy Benefits

- 14 day cooling off period from sight of policy with full refund if not suitable
- Cancellation cover up to £5,000 overseas charter per person
- No territorial water restrictions in regard to the sailing area
- No restrictions applied to regattas, yacht or dinghy racing
- Free pre-screening medical service prior to departure
- Infants covered under the Adult/Couple policy
- Only £50 excess for medical claims

• Excellent value for money when compared to other leading insurance companies due to the nature of the holiday

Visit www.sunsail.co.uk/insurance for full pricing and summary of cover of our insurance.

Travel Insurance	Europed	an Cover	Worldwide Cover		
Туре	1 week	2 weeks	1 week	2 weeks	
Single	£19.50	£21.00	£32.50	£37.00	
Couple	£35.00	£38.00	£58.00	£65.50	
Family*	£45.00	£47.00	£75.00	£82.00	
Over 65 years	£33.50	£37.00	£56.50	£65.00	
Annual - for all your sailing adventures throughout the year! *2 adults and up to 4 children					

Yacht Damage Waiver

Please note the Yacht Damage Waiver does not cover any acts of gross negligence, such as damage occurred whilst sailing outside the defined sailing area and hours, sailing under the influence of alcohol or drugs, running aground or taking the yacht single handed as stated in the Sunsail Booking Conditions Customer Behaviour Section on page 72

All bookings will automatically be priced to include the Yacht Damage Waiver at the point of sale and on the booking confirmation. This payment is required to cover the possibility of damage to the yacht, or damage to or loss of ancillary equipment or damage caused by a third party.

The Excess of £300 will be taken at the yacht base upon arrival as part of the embarkation process. If damage occurs to a value lower than the excess you will be refunded the amount less the cost of repair. If the damage incurred exceeds the excess, the payment will not be refunded and you will not be required to pay any additional costs upon disembarkation.

Please refer to the Booking Conditions for additional information on the equipment and Sunsail's Third Party Yacht Insurance cover of up to \$10 US million.

		Price F	Per Day		
Option	up to 35ft	36ft - 43ft	44ft + Incl Cats	Refundable Excess	Maximum Liability
Flotilla YDW		Included		£300	£300



Fuel Options

All bookings for a yacht charter will automatically be priced to include the standard fuel option at the point of sale and on the booking confirmation. It gives you peace of mind and is convenient as you are not required to return the yacht with a full tank of fuel.

Alternatively, you can opt to pay for your fuel locally but you MUST ensure your yacht is returned to the base with a FULL TANK. This option is not recommended in many of our bases as there are no opportunities to refuel before returning to the base to commence disembarkation process whilst chartering.

Water Toys - for more fun on the water

Water toy s						
Snorkelling kit	Outboard per week	Windsurfers per week	Ocean Kayak per week			
Included	See destination page	From £80	£53			

Group Seating

If you are flying with Thomson Airways we can arrange to pre-book your seats. The party needs to be traveling under the same booking reference and the cost is from £6.00 per child, £12.00 per adult.

Racing Regatta

Sunsail clients choosing to participate in sailing regattas will be required to pay a nonrefundable race supplement in advance plus a refundable security deposit payable at the base for rigging or collision damage. This is payable by credit or debit card in addition to the relevant Yacht Damage Waiver. All clients planning to participate in a sailing regatta are required to obtain prior consent from Sunsail. Please call the sales team for more details of the individual Regattas available and the relevant terms associated to each. Please note the race supplement is a charge omitted from any discount.

Visa, Passport and Travel documentation

Whilst we are able to provide basic advice to clients regarding passports and visa requirements, you should check with the appropriate Embassy, Consulate or British Foreign Office for the exact requirements for your chosen tour and date of travel. It is your responsibility to ensure that you have the correct passport and visas to gain access to any country/region included in the travel arrangements which you purchase from us. If you fail to do so, we have no liability to you for any cost, loss or damage which you suffer, nor will we refund you the cost of any unused portion of your travel arrangements. In some cases, countries will refuse entry to clients who have criminal records. Should you be concerned about this, please check with the embassy or consulate of the countries to which you are travelling. The lead name is entirely responsible for ensuring that all members of the group have the correct and valid documentation for travel. We cannot accept responsibility for any failure to comply resulting in any costs or fines being incurred and we advise you to check with your passport office or the consulate in question if you have any queries. Clients travelling overland to certain destinations may need to also pass through controls of other countries en-route so this should be allowed for with any passport/visa applications. When travelling to the US you must have the correct passport to travel on the Visa Waiver Programme or have obtained the correct visa, valid for your stay. Each person wishing to visit the US must have either; i) an e-passport (if your passport is issued after 26 October 2006), or a machine readable passport (containing a digital photograph) if your passport is issued after the 26 October 2005 and a Visa Waiver Form or ii) a valid passport and a valid visa which must be obtained before travel from the US authorities. If you are travelling to the USA, the US authorities have introduced a requirement for passengers travelling under the Visa Waiver Programme to register for Electronic Travel Authority. For additional specifics about the VWP please consult the VWP information on the U.S. Embassy London website www.usembassy.org.uk. We recommend that you carry your ESTA approval with you when you travel and recommend you register at least 72 hours before departure. Please Note: when you register for ESTA you must have a valid passport at the time of registration. If you have applied for a post dated passport (for example to reflect a change in name) this passport will not be valid until the effective date noted in the passport. Children and minors wanting to travel with a Visa Waiver form must hold their own Machine Readable Passport or e-passport. Please note that the nationals of some countries can only travel to the US if they have a valid visa as they are not eligible for the Visa Waiver Programme.

Health

We are able to advise on mandatory health requirements; however, we are not medical experts. It is your responsibility to ensure that you obtain proper and detailed medical advice at least two months prior to travel for the latest health requirements, recommendations for your destination and any costs. Where you do not do so and either are not allowed to enter any country, or suffer personal injury or death as a result, we have no liability to you for any cost, loss or damage which you suffer nor will we refund you the cost of any unused portion of your travel arrangements. Clients with existing medical problems, pregnant women and anyone who has recently visited other countries should check requirements with their general practitioner.

When assessing whether our holidays will operate we use information from our local offices in conjunction with advice from the British Foreign Office and other relevant government bodies. It is your responsibility to acquaint yourself with the travel advice provided by these government bodies.

At the time of publishing this brochure no compulsory vaccinations were required for British Citizens visiting any of the destinations featured in the Sunsail brochure, however some precautions such as malaria tablets and typhoid immunisation may be recommended for travel to some of our destinations. We strongly recommend that you refer to the Department of Health's 'EHIC and health advice for travellers' web page at www.dh.gov.uk or consult your family GP for further details.

If you are a UK resident you are entitled to reduced-cost, sometimes free medical treatment that becomes necessary while you're in a European Economic Area (EEA) country. You can apply for a European Health Insurance Card (EHIC) online, www.dh.gov.uk/policy, by phone 0845 606 2030, or by post using a pre-addressed envelope from the Post Office.

Infants

An infant is defined as a child under 2 years of age on the date of their return flight. A charge of £70 for one week and £100 for two weeks is charged for all infants travelling onboard Sunsail's committed flight program with Thomson Airways. Infants under 2 years of age will not be entitled to a seat on the aircraft, will not have an in flight meal and do not have baggage allowance. Infants under 6 months must sit on an adult's lap and must wear an infant lap strap. Infants under 2 years old must sit on adults lap secured by an extension seat belt provided by the airline. If an additional seat has been purchased by the infant a car seat may be used and dimensions and regulations must be confirmed with the airline. If an additional seat has been purchased by the infant is charged less any applicable child discounts.

Expectant Mothers

All expectant mothers should carry a medical certificate confirming the stage of pregnancy for the homeward flight and confirming fitness to fly. Please check your insurance policy for any restrictions. The airline policies allow expectant mothers to be accepted for carriage up to the end of the 34th week.

However, you must check with your GP/midwife that they are happy for you to travel where your flight takes place after the 28th week of which notification of travel must be given. If you are travelling with Thomson Airways please contact their Customer Support Team on 0870 757 2757.

APIS - Advance Passenger Information Service

At time of booking your holiday you are required to provide Sunsail with all the information to conform with the APIS scheme an levied by the airlines. Names provided by you will be used to issue your flight travel documentation and must match exactly as it's shown on your passport. Failure to do so may result in a member of your party being refused for travel.

APIS is also required to conform with local port police regulations in order to issue charter license papers required as part of embarkation process. Failure to do so may result in a delay upon arrival and embarkation process and boarding refused.

Weather

The wind and sailing conditions shown in our brochure give you a guide of the conditions to expect. Please bear in mind however sailing experience should be taken into consideration as conditions can vary.



Financial Security

When you buy an ATOL protected Sunsail Flight Inclusive Package Holiday or flight from us you will receive a confirmation invoice from us (or via our authorised agent through whom you booked) confirming your arrangements and your protection under our Air Travel Organiser's Licence number 0987. In the unlikely event of our insolvency, the CAA will ensure that you are not stranded abroad and will arrange to refund the flight costs you have paid to us for an advance booking. For further information, visit the ATOL website at www.atol.org.uk.

The price of your Sunsail Flight Inclusive Package Holiday includes the amount of £2.50 per person as part of the ATOL Protection Contribution (APC) we pay to the CAA. This charge is included in our advertised prices. The Package Travel, Package Holidays and Package Tours Regulations 1992 require us to provide security for the monies that you pay for the package holiday booked from our quotations and for your repatriation in the event of our insolvency. For Sunsail Yacht Charter Holidays that do not include travel by air we provide this security by way of a bond held by ABTA. If you book arrangements other than a package holiday the financial protection referred to above does not apply. We are a Member of ABTA, membership number Y0732. We are obliged to maintain a high standard of service to you by ABTA's Code of Conduct.

Your ABTA protected holiday

We are obliged to maintain a high standard of service to you by ABTA's Code of Conduct. We can also offer you an arbitration scheme for the resolution of disputes arising out of, or in connection with this contract. Further information on the code and arbitration can be found at http://www.abta.com







TUI Safe Hands

Sunsail is proud to be part of TUI Travel PLC – a UK FTSE 100 company and one of the largest, most successful travel and tourism companies in the world. Trust in Tui – Your holiday is in safe hands.



The Sunsail Four Hour Guarantee

We maintain our yachts to the highest standards, and back up our commitment to these standards with this Guarantee: should you experience a technical problem during your charter, we will complete repairs within four hours of notification of our nearest base, or we guarantee a credit towards a future Sunsail product, based on the daily flight exclusive charter fee.

The Sunsail Four Hour Guarantee covers all equipment considered essential to the operation of the yacht including engine, transmission, windlass, sails, standing and running rigging, battery and alternator.



Sunsail Booking Conditions 2011

Please note that references in these booking conditions to aircraft carriers and flights do not apply where you have booked a Boat Only.

What's included in a Sunsail Flight Ind	clusive Flotilla Package Holiday 闭 🔿			
Fully equipped cruising yacht, as per specification, for the duration of your holiday	Yacht cleaning (excluding washing-up)*			
All clean linen including towels. Please bring your own beach towels or purchase on site. This does not apply to UK, where neither towels nor linen are provided.	Sunsail Four Hour Guarantee			
One full cylinder of cooking gas	24 hour emergency call out by Sunsail			
Dinghy tender	Flights & Transfers			
Outboard engine (Caribbean only)	UK Air Passenger Duty tax			
Snorkelling gear (except UK)	Full ATOL & ABTA protection for your holiday cost, including flights if booked with Sunsail			
GPS	Aviation Fuel Surcharge			
Life jackets for children aged 4 years and over (13 and over in the uk)	VAT (where applicable)			
YDW (Yacht Damage Waiver)	First Morning Breakfast			
Punch Party	Lead Crew support			
*Please note that if the yacht is left in an unreasonable condition, we reserve the right to charge for this service locally				

What's not included in a Sunsail Flight Inclusive Flotilla Package Holiday 闭					
Food and Drink – choose from our onboard Food and Drinks Packages (visit www.sunsail.co.uk/foodanddrink)	Personal Travel Insurance tailored to a sailing holiday (visit www.sunsail.co.uk/insurance)				
Mooring and marina fees	Fuel – prepaid fuel options are non- refundable				
National Park fees and cruising taxes	Turkish Transit Log				
Outboard for Mediterranean destinations	Beach Towels				
Infant life jackets for children aged up to 4 years (up to 13 years in the UK)	Non-UK airport taxes/departure taxes/duties and visas				

What's included in your Sunsail Boat Only Flotilla Holiday 🕘					
Fully equipped cruising yacht as per specification for the duration of your holiday	Life jackets for children aged 4 years and over (13 and over in the uk)				
All clean linen including towels. Please bring your own beach towels or purchase on site This does not apply to UK, where neither towels nor linen are provided.	Yacht cleaning (excluding washing-up)				
One full cylinder of cooking gas	Sunsail Four Hour Guarantee				
Dinghy tender	24 hour emergency call out by Sunsail				
Outboard engine (Caribbean only)	VAT (where applicable)				
Snorkelling gear (except UK)	Full ABTA protection for your charter holiday				
GPS	Lead Crew support				
YDW	First Morning Breakfast				
Punch Party					
*Please note that if the vacht is left in an unreasonable conc	lition, we reserve the right to charge for this service locally.				

What's not included in your Sunsail Boat Only Flotilla Holiday 🌢				
Food and Drink – choose from our Food and Drinks packages (visit www.sunsail.co.uk/foodanddrink)	Turkey Transit Log			
Mooring and marina fees	Personal Travel Insurance tailored to a sailing holiday (visit www.sunsail.co.uk/insurance)			
National Park fees and cruising taxes	Beach Towels			
Outboard for Mediterranean destinations	Fuel – prepaid fuel options are non refundable			
Infant life jackets for children aged up to 4 years (up to 13 years in the UK)	Flights and related taxes			

A Sunsail inclusive Package Holiday

A Sunsail Flight Inclusive Package Holiday includes a flight, a transfer and a boat. Sunsail will book seats from its committed flight programme, if this allocation is full Sunsail can arrange additional seats to be booked on the same flight subject to availability. Please note that additional seats may incur a supplement on your flight inclusive package price as the cost of airline seat can increase during the season. Should you wish to book alternative flights Sunsail can assist for all our destinations and Sunsail will book these directly with the airline. In accordance with EU Regulation 21/11/2005 we are required to advise you of the actual carrier operating your flight/connecting flight/transfer. Sunsail committed flight program from/to the following destinations:

WINTER 10/11 & Summer 2011	Day	Airline
London Gatwick to Bodrum, Turkey	Thursday	Thomson Airways
London Gatwick to Volos, Greece	Friday	Thomson Airways
London Gatwick to Antigua, Caribbean	Friday	Virgin Atlantic
Antigua to Tortola, Caribbean	Friday	Liat
London Gatwick/ Manchester to Dalaman, Turkey	Saturday	Thomson Airways
London Gatwick/ Manchester to Preveza, Greece	Sunday	Thomson Airways
London Gatwick to Dubrovnik, Croatia	Sunday	Thomson Airways

This flying programme is subject to change.

Sunsail has preferential rates with British Airways and Virgin Atlantic and both these airlines are Sunsail preferred carriers to the Caribbean.

We strongly recommend that our clients book early to avoid disappointment and guarantee the best airfares possible, if choosing alternative flights.

Please check with the airline regarding luggage allowance limits and the maximum allowable single item baggage weight. If you have a medical condition, serious illness, recently undergone surgery, or have suffered a recent accident, you must advise us and your airline and you may need to be cleared for travel by the airline which will involve obtaining a Fitness to Fly Certificate from your GP.

Connecting Flights

If you require connecting flights to meet your package booked by Sunsail we can arrange this for you subject to availability and price. We will arrange tickets with flexible terms and conditions. Your connecting flight will be subject to the airline terms and conditions (a copy of which can be provided upon request). Please note that Sunsail will be acting as agent in this transaction and your contract will be with the airline. Any issues with your connecting flight must be taken up by you with the airline.

Should you choose to arrange your own non-flexible tickets (usually cheaper with very strict restrictions) please note this is at your own risk and we cannot accept responsibility for any extra costs incurred due to changes in our committed flight program or delays.

Flight Timings

Flight times on your booking confirmation are not guaranteed. Airline schedules may alter occasionally causing a change to your flight timings and actual flight times will be confirmed on your flights tickets. In the event of any major changes we will try to advise you as soon as we have details.

Some flights may need to stop en-route. Where we know about this in advance we will advise you and this will be highlighted on your travel documentation. A night flight means one that departs the UK between 2200hrs and 0600hrs or arrives in the UK between 2400hrs and 0600hrs.

Flight Delays

It is regrettable, but flight delays may occur. Where the delay is caused by the airline, accommodation, food and refreshments may be provided by the airline. In addition if you have taken out Sunsails personal travel insurance with Europ Assistance you will be entitled to claim the following:

- £20 compensation for the first full 12 hours of delay
- £10 compensation for each subsequent full 12 hour delay up to a maximum of £100 per person in total.

A Sunsail Boat Only

You can simply choose to book a yacht charter. This does not include flights and transfers. Where you have booked a boat only with Sunsail you will be sent an invoice which will detail your boat only price and other mandatory costs associated with chartering a boat from Sunsail and any additional extras.

Advance Registration

We may be able to advance register your holiday request before the release of airline schedules and relevant yacht fleet. Requests that are made more than 11 months in advance are subject to flight availability and prices. When you make a request you will be asked to pay a holding fee, however, neither party is legally bond to a contract until the booking and prices are confirmed and either party can withdraw without penalty up until the booking is confirmed. Once the fleet, airline schedule and or committed flight program is confirmed you will be given a priority option to book and advised accordingly of the yacht, airline, flight times and day of departure. If you confirm the booking, the holding fee will be transferred to a deposit. Should the final program not be suitable you can withdraw with a refund of the holding fee or you can move the holding fee to a deposit on an alternative holiday with Sunsail with no amendment fee charged. An invoice will be issued once flights and or yacht has been confirmed.

Late Bookings

This is a late holiday booked within 10 weeks of departure. Prices are set according to demand and may differ from any published price you may have seen. To guarantee the price advertised that day you must pay in full and provide all names and airline advanced passenger information as required at time of booking. We can not accept a Late Booking without this information.

A late booking fee will be charged for all bookings made within 14 days of departure to cover administrative costs that are occurred for ticketing. A late booking fee is £15.00 per person.

Disabled Travellers

For customers who require support or advice prior to booking, please contact the Sales Team on 02392 22 23 33.

Minimum Age

Most charter airlines do not accept Unaccompanied Minors. At the age of 16 children are classed by the airline as adults and can travel unaccompanied.

Booking Conditions

Please read these booking conditions carefully, they form an important part of the contract for your holiday.

All holidays advertised in our brochures and on our website are operated by either Sunsail Limited 1239190 if travelling to any of our worldwide destinations, or Sunsail Worldwide Sailing Limited 1658245 if travelling within the UK (hereinafter called 'the Company' or 'we'), a member of the TUI Travel PLC group of companies, of TUI Travel House, Crawley Business Quarter, Fleming Way, Crawley, West Sussex RH10 9QL, and are sold subject to the following conditions: *Financial Security*

Please refer to page 93 for details.

Law & Jurisdiction

If you booked your holiday in any jurisdiction other than in Scotland or Northern Ireland (including any booking via the Internet), this contract, and any other claim or dispute arising from or related to this contract, will be governed by English law and the courts of England and Wales shall have exclusive jurisdiction over any claim arising out of it. If you booked your holiday in Scotland, this contract, and any claim or dispute arising from or related to this contract, will be governed by Scottish law and the courts of Scotland shall have exclusive jurisdiction over any claim arising out of it. If you booked your holiday in Northern Ireland, this Agreement, and any claim or dispute arising from or related to this contract, will be governed by Northern Irish law and the courts of Northern Ireland shall have exclusive jurisdiction over any claim arising out of it.

How to Book

To make a booking you can contact us in several ways; directly over the telephone, via our website or through an approved Travel Agent. The person making the booking (the 'lead name') must be 18 years old or over and possess the legal capacity and authority to make the booking and accepts these booking conditions on behalf of everyone in their party. You will be expected to pay a deposit at time of booking of 25% per person for a Sunsail Flight Inclusive Package Holiday and 25% when booking a Sunsail Boat Only Holiday. You may also be required to pay in full for any additional purchases such as flights and transfers. If you are booking within 10 weeks of departure full payment must be made. If we accept your booking, we will issue a Confirmation Invoice. A contract will exist between us from the date we issue the Confirmation Invoice or if you book within 7 days of departure the contract will exist when we accept your payment. When you receive the Confirmation Invoice please check the details carefully and inform us immediately if anything is incorrect.

Once a booking has been confirmed, offers and discounts cannot be applied retrospectively. The balance of the price of your holiday must be paid at least 70 days (10 weeks) before your departure date. If the balance is not paid in full by 10 weeks we will retain your deposit and cancel the booking. If you book through an agent, all contact with you will be via them.

Any payment made by credit card will be subject to a 2.5% including VAT (capped at £50 per transaction). We will not accept payment by cheque. There is no charge for debit cards.

Names on travel documents must exactly match those in your passports. Unless we are responsible for the mistake, we will not accept liability if an airline or other supplier refuses boarding because the name(s) shown in your passport differ from those on your ticket. Travel documents will be sent or emailed to you approximately 2 weeks before the departure of your holiday, and will not be issued unless payment of the due balance has been received and any bank transfers have cleared. We cannot accept any liability for tickets lost in the post. If you live outside the UK we will normally email any holiday information documents.

By accepting this Contract you, the Lead Name, must be over 18 and confirm that you and/or members of your crew are capable and competent to sail the yacht in the conditions and cruising area of charter in-line with port authority regulations advised at point of sale.

Your Holiday Price

The example prices in this brochure are in pounds sterling. Prices are accurate at the date of publication, but could have since changed. Prices shown in this brochure supersede all other prices in other material printed at an earlier stage. The prices shown in this brochure cover our flexible pricing program. The prices are a guide price only and show the minimum available for Sunsail Flight Inclusive Flotilla Package Holidays and for Sunsail Boat Only Flotilla Holidays shows prices by boat type and per person. Prices may change at anytime, for full quotes contact your sales agent or visit www.sunsail.co.uk. For full details on what's included, and the discounts available please refer to page 70 of this brochure.

Changes in transportation costs, including the cost of fuel, dues, taxes or fees chargeable for services such as landing taxes or embarkation or disembarkation fees at ports and airports and exchange rates mean that the price of your travel arrangements may change after you have booked. However, there will be no change within 30 days of your departure. We will absorb and you will not be charged for any increase equivalent up to 2% of the price of your travel arrangements, which excludes insurance premiums and any amendment charges. You will be charged for the amount over and above that, plus an administration charge of £1.00 per person together with an amount to cover any agents' commission. If this means that you have to pay an increase of more than 10% of the price of your travel arrangements, you will have the option to change to another holiday if we are able to offer one. If this is of equivalent or higher price you will not have to pay more but if it is of lower price you will be funded the difference for increases of more than 10%, or cancel and receive a full refund, less for any amendment charges.

Should you decide to cancel for this reason, you must exercise your right to do so within 14 days from the issue date printed on your final invoice. Should the price of your holiday go down due to the changes mentioned above by more than 2% of your holiday cost, then any refund due will be paid to you. However, please note that travel arrangements are not always purchased in local currency and some apparent changes have no impact on the price of your travel due to contractual and other protection in place.

Air Passenger Duty "APD" is included in the price of your Sunsail Flight Inclusive Package Holiday or flight ticket. In view of the current volatility of world oil prices, a fuel supplement may be added to the price of your holiday at the time of booking.

If you change or cancel your booking

The effect of changing your booking will be dependent on the type of booking which you have made. There are two types of bookings:

- Sunsail Flight Inclusive Flotilla Package Holiday
- Sunsail Boat Only Flotilla Holiday

Please note that certain costs will be refunded should you cancel the entire holiday (i.e. Yacht Damage Waiver, Air Passenger Duty tax, Yacht fuel supplement, Cruising taxes) before the cancellation charges are applied. Other travel arrangements e.g. many scheduled transport providers, the cancellation charge may be higher than those shown. In certain cases a 100% cancellation fee applies as soon as the booking is made and the ticket is issued. Please ask for full details of cancellation charges at time of booking. We strongly recommend you to take out insurance that includes cover against irrecoverable cancellation costs. Additionally, you will remain responsible for the full amount of your personal travel insurance premium and this will not be refunded in the event of

your cancellation. You may however be able to transfer this cover to another holiday. If you are travelling on a scheduled flight, we cannot give you any refund until we have received your old travel documents, including tickets.

All communications relating to this contract (in particular any requests to cancel or amend your holiday arrangements) must be from the Lead Name in writing and in English and delivered by hand, fax, email or sent by recorded delivery post to:

Sunsail The Aftersales Department The Port House Port Solent Hampshire PO6 4TH

Sunsail Flight Inclusive Flotilla Package Holiday

25% deposit of the total holiday invoice cost will be payable at the time of booking confirmation.

The individual (s) cancelling will be liable for a cancellation charge in line with the table below and all other members of the party will be re-invoiced at the per person rate appropriate to the new party size as shown in the price list.

If within 10 weeks of departure then this is not an option and cancellation charges would apply.

If an individual(s) within a booking cancels more than 10 weeks before the departure date, you can transfer the individuals place and request a name change to a substitute person, providing they satisfy all the conditions applicable to the original booking. You will be charged an amendment fee of £35 per person plus any costs which Sunsail incur in making these charges.

Changes made outside 70 days (10 weeks before departure and balance due date) we will do our utmost to make these changes subject to availability. If we can make the changes then a £35 amendment fee per person would apply and you will be liable for any costs incurred by Sunsail due to these changes.

Changes within 70 days (10 weeks before departure) will be treated as cancellation and the holiday has to be re-booked. In this case cancellation charges as outlined in the table below will apply.

Sunsail Boat Only Flotilla Holiday

In the event of cancelling your Boat Only Flotilla Holiday with Sunsail the relevant cancellation charges will apply to the Boat Only cost as indicated on your invoice.

Changes outside 70 days (10 weeks before departure and balance due date) we will do our utmost to make these changes subject to availability. If we can make the changes then a £35 amendment fee per person would apply and you will be liable for any costs incurred by Sunsail due to these changes.

Changes within 70 days (10 weeks before departure) will be treated as cancellation and the holiday has to be re-booked. In this case cancellation charges as outlined in the table would apply.

Where you have added flights to your Sunsail Boat Only Flotilla Holiday the relevant airline cancellation terms and conditions with regards to the flight element of your holiday will apply.

If we change or cancel your booking

The arrangements for flights and yachts in this brochure are made many months in advance and it is sometimes inevitable that changes or cancellations may need to be made. We reserve the right to make such changes should they become necessary. Most of these changes will be minor and we will advise you or your travel agent of them at the earliest possible date. We also reserve the right in any circumstances to cancel your travel arrangements. For example, for some holidays

Period before departure within which notice of cancellation or major changes is received by us	Cancellation charges for all destinations	Major alteration
+ 70 days	Deposit only	£35 per person admin charge
43 - 70 days	50% of total holiday cost*	50% of total holiday cost*
15 - 42 days	70% of total holiday cost*	70% of total holiday cost*
14 days and under	100% of total holiday cost*	100% of total holiday cost*
*Please note that certain costs will be refunded show	Ild you cancel the ent	ire holiday (i.e. Vacht

*Please note that certain costs will be refunded should you cancel the entire holiday (i.e. Yacht Damage Waiver, Air Passenger Duty tax, Yacht fuel supplement, Cruising taxes) before 100% cancellation is applied.

in this brochure a minimum number of people need to book to enable the charter to take place. We shall assess whether the minimum number has been achieved and inform you as soon as possible. Other examples of minor changes include: alteration of your outbound/inbound flights by less than 12 hours, changes to aircraft type, change of yacht to one of a similar size (within 2ft) and number of cabins, change of route within a cruising area. If after you have travelled we have to make changes to your holiday and such changes prove to be significant, we will make suitable alternative arrangements and compensate you if appropriate. If it is impossible to make suitable alternative arrangements or these are not accepted by you for good reason we will return you to your point of departure and if appropriate compensate you.

Period before departure within which a major change is notified to you or your travel agent.	Compensation per person
+ 70 days	Nil
43 - 70 days	£10
15 - 42 days	£20
14 days and under	£40

Occasionally we may need to make a major change which includes, but is not limited to the following:

a) A change of your UK departure airport or a change from a day to a night flight where the departure time changes by more than 4 hours where you have booked a Sunsail Flight Inclusive

Package Holiday or Boat Only

b) A significant change of destination

c) A change of yacht to a significantly lower standard

d An alteration to your schedule time of departure or return by more than 12 hours

If we are unable to provide the booked travel arrangements and have had to cancel them before the holiday is due to start, you can either:

a) Accept our offer of a replacement Flotilla of equivalent or higher quality (subject to availability)

b) Accept our offer of a replacement Flotilla of lower quality (subject to availability) and we will

refund the difference in cost

c) Accept a full refund of the money you have paid.

If you accept a major change, or if we have to cancel your charter then in addition to any refund, we will pay you as a minimum, compensation in accordance with the amounts below. Accept where the major change is due to reasons of Force Majeure or where we have not obtained the minimum number of people to operate the charter. Children under 2 years are not entitled to any compensation.

In no circumstances will we cancel your holiday less than 2 weeks before the scheduled departure date except for reasons of force majeure (as defined below) or failure on your part to pay the final balance. We strongly recommend that you make no travel arrangements to your point of departure, make any connecting travel that is non-refundable or non-changeable or incurs penalties or incur any costs in respect of visas or vaccinations until such time as your travel itinerary has been confirmed. If you make such arrangements which you are then unable to use due to a change in your itinerary we shall not be liable to you for the cost of those arrangements. If we are forced to cancel your holiday after departure we will, wherever possible, make suitable alternative arrangements. If we are unable to make such alternative arrangements, or you reject these for good reason then we will return you to your point of departure and refund you for any unused services, if appropriate.

Circumstances amounting to "force majeure" include any event which we or the supplier of the service(s) in question could not even with all due care, foresee or forestall such as (by way of example and not by way of limitation) war, threat of war, riot, civil strife, industrial dispute, terrorist activity, natural or nuclear disaster, fire, acts of God, adverse weather conditions, and all similar events.

In February 2005 a new Europe-wide law relating to denied boarding, delays and cancellation of flights came into force. This law granted rights to passengers including in certain circumstances the right to cancel their flight are receive reimbursement of the cost of the flight form affected airlines. Full details of these rights are publicised at EU airports and are also available from affected airlines. However, you should note that reimbursement of the cost of a flight that forms part of your Sunsail Flight Inclusive Package Holiday is the responsibility of your airline and will not automatically entitle you to reimbursement of the cost of a flight that forms provide the flight is the responsibility of your airline and will not entitle you to any reimbursement form us . If your airline does not comply with these rules you should complain to the Air Transport Users' Council on 020 7240 6061 www.auc.org.uk

Customer Behaviour

You must accept responsibility for the proper conduct of yourself and any members of your party. Sunsail cannot be held responsible for under age consumption of alcohol. We reserve the right in our absolute discretion to terminate without further notice the holiday arrangements of any client who refuses to comply with the reasonable instructions or orders of the company staff, agent or other responsible person whose behaviour in their opinion is likely to cause distress, damage, danger or annoyance to other customers, staff, any third party or to property. Animals, restricted items and illegal goods will not be permitted on board. Upon such termination our responsibility for your holiday ceases and we shall not be liable for any extra costs incurred by you.

Disruptive passengers: The captain has authority over the aircraft and passengers at all times when they are boarding or on board. He/she may prevent you from travelling if you are considered to be unfit to do so, or if you pose a danger to the aircraft or passengers. The captain will exercise this right if, for example, you are found to be drunk before or after boarding, if you smoke on board or use threatening, abusive or insulting words or behaviour. In those circumstances, we or the airline may, at our reasonable discretion, terminate your holiday, and we will not be responsible for completing your holiday arrangements. Nor will Sunsail or the airline be liable for any refund, compensations or any other costs you have to pay.

Our Liability To You

Our obligations, and those of our suppliers providing any service or facility included in your holiday, are to take reasonable skill and care to arrange for the provision of such services and facilities. You must show that reasonable skill and care has not been used if you wish to make any claim. Standards of, for example, safety, hygiene and quality vary throughout the transport and destinations that your holiday may involve. Sometimes these standards will be lower than those which would be expected in the UK. The services and facilities included in your holiday will be deemed to be provided with reasonable skill and care if they comply with any local regulations which apply.

Our liability, except in cases involving death, injury or illness, shall be limited to a maximum of 3 times the cost of your travel arrangements. Our liability in all cases will be limited in accordance with and/or in an identical manner to The contractual terms of the companies that provide the transportation for your travel arrangements. These terms are incorporated into this contract and any relevant international convention as detailed below. We are to be regarded as having all benefit of any limitation of compensation contained in these or any conventions.

You can ask for copies of the transport companies' contractual terms, or the international conventions, from our offices at TUI Travel House, Crawley Business Quarter, Flemming Way, Crawley, West Sussex, RH10 9QL.

We shall have no liability where the cause of the failure to provide, or failure in, your holiday or any death or personal injury you may suffer is not due to any fault on our part or that of our agents or suppliers, because it is either attributable to you, or attributable to someone unconnected with your holiday and is unforeseeable or unavoidable, or is due to unusual or unforeseeable circumstances beyond our control, the consequences of which could not have been avoided even if all due care had been exercised, or an event which neither we, nor our agents or suppliers could have foreseen or forestalled.

If any international convention applies to, or governs, any of the services or facilities included in your holiday arranged or provided by us, or provided by any of our suppliers, and you make a claim against us of any nature arising out of death, injury, loss or damage suffered during or as a result of the provision of those services or facilities, our liability to pay you compensation and/or the amount (if any) of compensation payable to you by us will be limited in accordance with and/or in an identical manner to that provided for by the international convention concerned (in each case including in respect of the conditions of liability, the time for bringing any claim and the type and amount of any damages that can be awarded). International Conventions which may apply include, without limitation: in respect of international air travel, the Warsaw Convention 1929 (as amended) or the Montreal Convention 1999; in respect of rail travel, the Berne Convention 1961; in respect of carriage by sea, the Athens Convention 1974; in respect of carriage by road, the Geneva Convention 1973; and, in respect of hotels, the Paris Convention 1962. For the avoidance of doubt, this means that we are to be regarded as having all benefit of any limitations of compensation contained in any of these Conventions or any other international conventions applicable to your holiday. Other than as set out above, and as is detailed elsewhere in these booking conditions, we shall have no legal liability whatsoever to you for any loss or damage.

Please note that when you purchase a flight through Sunsail where Sunsail is acting as an agent your contract for the flight is with the airline and any problems or issues with the provision of your flight are the responsibility of the carrier and not Sunsail.

Please note that the timings of air, sea, road or rail departures are estimates only. These timings may be affected by operational difficulties, weather conditions or failure of passengers to check in on time.

Personal Injury Unconnected With Your Booked Travel Arrangements

If you, or any member of your party, suffer death, illness or injury whilst overseas arising out of an activity which does not form part of your package travel arrangements or an excursion arranged through us, we may at our discretion, offer advice, guidance and assistance. Where legal action is contemplated and you want our assistance, you must obtain our written consent prior to commencement of proceedings. Our consent will be given subject to you undertaking to assign any costs and benefits received under any relevant insurance policy to ourselves. We limit the cost of our assistance to you or any member of your party to £5,000. If your claim is successful then you must repay the amount of any financial assistance we have given you as soon as you recover it.

Equipment And Yacht Insurance Cover

Our equipment and yachts are comprehensively insured. Our policy provides full cover for the equipment and yachts and no less than \$10m US third party cover for your skipper and crew. Sunsail cannot be held responsible for any loss which you may suffer as a result of the insurers failing to indemnify any risk through you providing incorrect information of previous sailing experience when requested. A refundable security deposit (refer to page 68 for details) payable at the Sunsail base in equivalent currency, will be required to cover the excess for any damage incurred to the yacht or damage to or loss of ancillary equipment such as dinghy tender, outboard engine, windsurfer, ocean kayak and GPS. However, should damage or loss to yachts and equipment be caused as a result of not obeying Sunsail instructions, then he or she will be liable for the full amount of repair or replacement and any resulting costs. Adults will at all times be responsible for minors in their charge.

What If My Yacht Is Not Available?

Should your yacht not be available when you arrive through no fault of Sunsail (e.g. having been damaged by a previous client) Sunsail may substitute another yacht if necessary of a different type and in a different area but of similar or larger dimensions and facilities. If a yacht is not available then accommodation will be provided for you free of charge in a hotel of Sunsail's choice while repairs are carried out or an alternative yacht is provided. Should this happen you will be compensated under the "Sunsail Four Hour Guarantee".

Photography

An essential part of the success of our brochures is using photography that gives clients a true idea of the product, rather than using models. Photographers are occasionally in our cruising areas. If you have any strong objections to close up photography of yourself and your party, please indicate your feelings to the photographer at the time.

Brochure Accuracy

The brochure is prepared from information gathered prior to publication. Every care is taken to ensure that this information is still correct at the time of going to press (July 2010) but it has to be remembered that facilities may be withdrawn from Sunsail and holiday particulars altered as a result. These circumstances are regrettably beyond our control and we are unable to accept liability. Our Sales Team are instructed to advise enquirers of amendments which the company regard as significant. Sunsail shall be entitled to make any modifications it feels appropriate to the routes, yachts and the equipment provided at any time, without prior notice. Our Sales Team are often asked for information not contained in the brochure. However, whilst every effort is made to ensure that all information given is correct, Sunsail cannot however be held responsible if this should prove inaccurate, unless requested and answered in writing. Any changes or updates made to our products will be listed at www.sunsail.co.uk/brochure-amendments.

Building work: From time to time, expansion, redevelopment, building work and associated noise is unavoidable at our bases. Wherever possible we will notify you in advance and if we consider the work will have a significant effect on the enjoyment of your charter, you will be entitled to exercise the options outlined in the section headed "If we Change or Cancel your Charter".

Data Protection

Sunsail Privacy Policy sets out what information we collect, how we collect it, and what we do with it. "Your Information" refers to information such as your name, contact details, travel preferences and special needs/disabilities/dietary requirements that you supply us or is supplied to us, including any information about other persons on your booking ("your information"). Your information is collected when you request information from us, contact us (and vice versa) or make a booking. You are responsible for ensuring that other members of your party are aware of the content of our Privacy Policy and consent to your acting on their behalf in all your dealings with us. We will update your information whenever we can to keep it current, accurate and complete.

For the purpose of providing you with our services, including your flight, holiday or insurance, etc., we may disclose and process your information outside the UK/EEA. In order for you to travel abroad, it may be mandatory (as required by government authorities at the point(s) of departure and/ or destination) to disclose and process your information for immigration, border control, security and anti-terrorism purposes, or any other purposes which they determine appropriate. These requirements may differ depending on your destination and you are advised to check. Even if not mandatory, we may exercise our discretion to assist where appropriate.

We may collect and process your information for the purposes set out in our registration with the Office of the Information Commissioner, and disclose the same to our group companies for business purposes and also to companies who act as "data processors" on our behalf, or to our service providers operating systems or business functions on our behalf (some of whom are located outside the UK/EEA). These business purposes include administration, providing services (and contacting you where necessary), customer care, service quality, business management and operation, reorganisation/structuring/sale of our business (or group companies), risk assessment, security, fraud and crime prevention/detection, monitoring, research and analysis, marketing, customer purchasing preferences and trends, dispute resolution, credit checking and debt collection.

Information (such as health or religion) may be considered "sensitive personal data" under the Data Protection Act 1998. We collect it to cater to your needs or act in your interest, and we are only prepared to accept sensitive personal data on the condition that we have your positive consent. By booking with us you also agree for your insurers, their agents and medical staff to disclose relevant information and sensitive personal data to us in circumstances where we need to act on your behalf or in the interest of passengers or in an emergency.

If you do not agree to Our Use of Your Information above, we cannot do business with you or accept your booking.

We may from time to time contact you with information on offers of goods and services, brochures, new products, forthcoming events or competitions from our holiday divisions and our group companies. Our websites will assume you to agree to e-communications when you make a booking. You may indicate your preference regarding receiving third party direct marketing material. We will never give your details to anybody.



If do not wish to receive such information or would like to change your preference, please refer to point (2) of "Your Rights" below.

Your Rights

(1) On completing our Data Subject Access Request form, you are entitled to a copy of the information we hold about you (for a $\pounds 10$ fee) and to correct any inaccuracies.

(2) You have the right to ask in writing not to receive direct marketing material from us. If available, you can amend your previous preference on our website(s), use our "unsubscribe email" or refer to our literature containing instructions. Once properly notified by you, we will take steps to stop using your information in this way.

(3) For a list of our group companies or brands, please send us your request.

Please write to Sunsail Limited, Legal Department, TUI Travel House, Crawley Business Quarter, Fleming Way, Crawley, West Sussex RH10 9QL.

Outside the European Economic Area (EEA), note that controls on data protection in such countries may not be as strong as the legal requirements in this country.

If our contact and dealing with you is via our website(s), we may use "cookies". Cookies allow us to identify your computer but not you personally. You can set your web browser to refuse cookies. However, you may not be able to enjoy all the facilities or book via our website if you do so.

However, if you also receive our email marketing, we will tailor the information we send you unless to tell us not to. This means we may use information we hold and cookies to identify your individual web site search behaviour and preferences. This will enable us to send you more personalised and relevant communications. You will be given the opportunity on every communication to opt-out of this personalisation.

We collect information relating to customer trends and patterns and use cookies and software tools to measure site usage and related information. If you are making a purchase, we may also use cookies to keep track of the transaction from one web page to another.

Our website(s) may contain links to other sites not controlled by us. It is your responsibility to check the status of these sites.

To ensure that we carry out your instructions accurately, improve our service and for security, we may monitor and/or record: (1) telephone calls; (2) activities using CCTV in and around our premises; and (3) transactions and activities on our website. All recordings are and shall remain our sole property.

We have taken all reasonable steps and have in place appropriate security measures to protect your information. Any changes to this Policy will be either posted on our website, brochure and/or made available on request.

Flight Notice, Flight Information and EU Blacklist.

This is a notice required by European Community Regulation (EC) No. 889/2002. This notice cannot be used as a basis for a claim for compensation, nor to interpret the provisions of the Regulation or the Montreal Convention, and it does not form part of the contract between the carrier(s), us and you. No representation is made by the carrier(s) or us as to the accuracy of the contents of this notice.

Air carrier liability for passengers and their baggage. This information notice summarises the liability rules applied by Community air carriers as required by Community legislation and the Montreal Convention. Compensation in the case of death or injury. There are no financial limits to the liability for passenger injury or death. For damages up to approximately £109,000 the air carrier cannot contest claims for compensation. Above that amount, the air carrier can defend itself against a claim by proving that it was not negligent or otherwise at fault. Advance payments. If a passenger is killed or injured, the air carrier must make an advanced payment, to cover immediate economic needs, within 15 days from the identification of the person entitled to compensation. In the event of death, this advance payment shall not be less than approximately £13,000.

Passenger delays. In case of passenger delay, the air carrier is liable for damage unless it took all reasonable measures to avoid the damage or it was impossible to take such measures. The liability for passenger delay is limited to approximately £4,500.

Baggage delays. In case of baggage delay, the air carrier is liable for damage unless it took all reasonable measures to avoid the damage or it was impossible to take such measures. The liability for baggage delay is limited to approximately $\pounds1,000$.

Destruction, loss or damage to baggage. The air carrier is liable for destruction, loss or damage to baggage up to approximately $\mathfrak{L}1,000$. In the case of checked baggage, it is liable even if not at fault, unless the baggage was defective. In the case of unchecked baggage, the carrier is liable only if at fault.

Higher limits for baggage. A passenger can benefit from a higher liability limit by making a special declaration at the latest at check-in and by paying a supplementary fee.

Complaints on baggage. If the baggage is damaged, delayed, lost or destroyed, the passenger must write and complain to the air carrier as soon as possible. In the case of damage to checked baggage, the passenger must write and complain within seven days, and in the case of delay within 21 days, in both cases from the date on which the baggage was placed at the passenger's disposal. Liability of contracting and actual carriers. If the air carrier actually performing the flight is not the same as the contracting air carrier, the passenger has the right to address a complaint or to make a claim for damages against either. If the name or code of an air carrier is indicated on the ticket, that air carrier is the contracting air carrier.

Time limit for action. Any action in court to claim damages must be brought within two years from the date of arrival of the aircraft, or from the date on which the aircraft ought to have arrived.

Basis for the information. The basis for the rules described above is the Montreal Convention of 28 May 1999, which is implemented in the Community by Regulation (EC) No. 2027/97 (as amended by Regulation (EC) No. 889/2002) and national legislation of the Member States.

In accordance with EU directive (EC) no. 2111/2005, Article 9, we are required to bring to your attention the existence of a 'Community list' which contains details of air carriers that are subject to an operating ban within the EU Community. The Community list is available for inspection at www.air-ban.europa.eu

Sailing Qualifications and Safety

As with other activity based holidays, watersports activities contain an element of risk. It should be understood that participation in these activities is your decision and at your risk. The skipped of a yacht has primary responsibility for the safety of the crew and craft at all times. By accepting this contract you, the lead name is confirming that you and/or members of your crew are capable and competent to sail the yacht in the conditions and cruising area of charter. Sunsail reserve the right not to hand over the vessel if, after inspection, it is of the opinion that the charterer is not, or may not be, competent to be in charge of the vessel. The skipper is responsible for assuring that he/she and the crew is competent to undertake the planned itinerary. The skipper must take note of safety information contained in any written material or delivered to the yacht and in chart briefings and is responsible for briefing the crew on this, the vacht and it's systems, The skipper is responsible for checking the inventory and yacht systems before the yacht makes passage. Yachts may not be sailed single handed and the second crew member should be fit and qualified to Flotilla training course or equivalent standard. In certain cruising areas, the second crew member must be over 18 years of age. Night sailing (except the UK) and partaking in any third party race is not permitted without written approval from Sunsail. In the interests of safety, Sunsail's staff may order a change to your itinerary, decide whether or not conditions are safe to use a craft or make a passage and whether this should be under power or sail. Sunsail reserve the right to instruct the charterer not to take the yacht out if Sunsail consider the weather conditions to be too dangerous. The charterer must return the yacht to the home port on the date and by the time specified on the booking form but agree not to take the yacht out in bad weather even if this may lead to the yacht not being returned by the agreed date. If it becomes apparent that the charterer is unable to return the yacht on the specified date then they should advise Sunsail accordingly but will still be subject to an additional charter fee for each day or part of day that the yacht is overdue. Upon return of the yacht the charterer shall hand the yacht over to an authorised member of Sunsail staff but Sunsail cannot accept that the vessel is free from defects that may not be immediately apparent. Any damage, incident or defect must be reported to Sunsail's authorised staff. In the event of any disagreement over damage or loss, the matter will be referred to a senior member of Sunsail staff. The charterer agrees not to carry crew other than those specified on the crew list, which must be submitted prior to the start of the Flotilla.

At time of booking our dedicated sales agent will qualify your sailing experience in line with the relevant levels required for your chosen destination. Your declaration will be recorded to ensure we have the relevant experience logged alongside important advanced passenger information. You will have nominated your Skipper and 1st Mate and advised Sunsail of the qualifications held by these individuals. The lead skipper and 1st mate must ensure they travel with their relevant sailing certificates i.e. RYA, ICC or other. On the occasion that the Skipper or 1st Mate does not hold a formal RYA endorsed qualification Sunsail will provide a Sunsail Certificate which is required when sailing in Greece, valid for this purpose for this charter holiday only and issue as part of the travel documentation.

Please note that at the time of going to press it is compulsory to hold your ICC or RYA Day Skipper qualification when sailing in Croatia. These important documents must be presented with your passport to the Port Police upon requests.

The yacht charter we arrange for you must only be used by those people named on your Confirmation Invoice (or on any Amendment Invoice issued). You are not allowed to share your yacht or let anyone else stay onboard. See YDW page 68.

Participation requirements

All Clients are expected to satisfy themselves prior to booking that they are fit and able to demonstrate suitable sailing ability and competence to sail in the chosen destination described in this brochure. No unaccompanied minors (those under 18 years of age) can be accepted however. The minimum age for skippers is 18 years.

Anyone suffering from mobility impairment, illness or disability or undergoing treatment for any physical or medical condition must declare the true nature of such condition at the time of booking and make arrangements for the provision of any medication or other treatment which may be required during the holiday. Failure to make such disclosure will constitute a breach of these booking conditions and result in such persons being excluded from the holiday in which case all monies paid will be forfeit.

Special Requests

We will do our utmost to meet all special requests and we will confirm in writing if we are able to fulfil your request.

















